

# Landlord Representation



Quantum Real Estate is the local market expert on office leasing and sales. Our brokerage professionals develop strategies to enhance the value of a real estate asset by doing the following:

- Product positioning;
- Creation of marketing strategies and tools;
- Target marketing to suitable prospects;
- Lease negotiations; and
- Post-leasing services.



Our Landlord Representation team evaluates market conditions, including tenant relocations, levels of occupancy in a target area, rental rates, proposed development and other real estate trends, and develops a comprehensive positioning and leasing program for the property. As a result of our experience with tenant representation, we are able to better understand the tenants' needs and thus position and lease properties for landlords more effectively.

Quantum also follows its core value of partnering with the landlord. We approach and treat every building as if we owned it – a partner mentality.

